



BREEDLOVE FOODS

Annual Report

In a time when people have needed us more than ever, your support has allowed us to help.



^^ Breedlove recipients at the Colombia/Venezuela border via our distribution partner, Course of Action Foundation



^^ Food distribution in Latin America via our distribution partner, SOS International

<< Food distribution in Lubbock, TX via our distribution partner, Lubbock Dream Center



In the last 12 months...

**We produced a record breaking
100 million meal servings.**



<< The El Paso food bank picking up
a truckload of food from Breedlove



**We shipped to 16
countries.**

We sent food throughout the
United States, as well as to
Colombia, Venezuela, Costa Rica,
Belize, Burkina Faso, Guatemala,
Nicaragua, Honduras, Cameroon,
Central Asia, Uzbekistan,
Somaliland, Haiti & the
Dominican Republic.



^^ The Salvation Army of Texas Emergency
Disaster Services Division picking up a truckload
of food from Breedlove

Food distribution in Peru via our
distribution partner, Children's
Hunger Fund vv



One of Lubbock Habitat for Humanity's >>
new homes stocked with food from Breedlove



^^ Preparing for a
shipment of food

**We worked
with more
than 35
distribution
partners.**

**We never missed one of
our partner's shipping
deadlines.**



We were made for this.

25 years ago when Breedlove was born, no one would have guessed that
we'd be celebrating our silver anniversary by accomplishing our mission
of feeding the world's most vulnerable through a pandemic of the
greatest magnitude. Happy Birthday to Breedlove - we couldn't be more
honored to celebrate our special year by feeding more people during
their time of greatest need.



A WORD FROM BILL

Everyone faced some sort of change in the last 12 months. At Breedlove, our daily planning centered around our mission, our resources and a daily plan that went something like “assess, communicate, adapt and move forward.” The COVID-19 crisis and its impact on staffing and morale, the high temperatures of spring into fall, increased production demands requiring 10 and 12 hour shifts, the stress of the global economic impact, and supply chain issues created a challenging environment for Team Breedlove.

Our team addressed the challenges of the day and produced a record 100 million meal servings. We never missed a shipping deadline. We worked and relaxed smart in attempt to help with staff health and morale and we kept employee safety first. Thanks to strategic planning two years ago, we had the equipment, facility and people in

place to meet the increased need for food. For the first time ever, we provided products to World Vision, the Salvation Army, Samaritan’s Purse, additional food banks including the Houston and El Paso food banks, and this year’s Nobel Prize Winner, The World Food Programme. We expanded our relationship with USAID and even had the opportunity for a Breedlove team member to accompany them into the slums of Peru and the Dominican Republic to see the impact of our work. We do not know what the next 12 months hold. Thanks to the support of our donors, our board, and our hard-working team, we are ready for it and the need to adapt and feed those in need domestically and internationally.

Bill Miller
Bill Miller, CEO

“We had the equipment, facility and people in place to meet the increased need for food.”



^^ Unloading food in the Dominican Republic via our distribution partner, CitiHope International



^^ Food distribution in Peru via our distribution partner, Children’s Hunger Fund

New Products Fill A Need

In the past year, we began distribution of a new, microwaveable line of products. A couple are variations of some of our tried and true stove top classics, as well as some brand new flavors that we’ve developed. Each of these products only needs water and 5-6 minutes of cook time in the microwave or on the stove top. These products were featured in the Emergency Meals-To-You box program through the USDA, McLane Global, and Baylor University’s Collaborative on Hunger and Poverty. They were also distributed through multiple food banks across the United States. They have proven to be well liked by recipients and great additions to backpack feeding programs and take-home meal packs.



Red Beans & Rice



**Chicken Flavored
Rice Dinner**



Taco Rice Dinner

FYE 2020 FINANCIALS

FYE 2020 AFR
(Administrative Fundraising Rate): 6%
Ending Net Assets: \$9,911,573

Program Service Expenses: \$6,379,076

Program Expenses: \$5,991,753

Total Fundraising Expenses: \$57,299

Management & General Expenses: \$330,024

Program Service Income: \$6,422,727

Contributions: \$15,865

Breedlove is a nonprofit 501(c)(3) organization and its operating budget includes financial contributions, donations, and gifts. Breedlove is dedicated to being good stewards of all donations and funds received to further our mission of feeding the world’s most vulnerable, therefore, it is important to share our diligence in being aligned with the leading monitoring organizations for nonprofits. Developing trust and earning our reputation for fiscal responsibility is a core focus.

Whether you supported us financially, with words of encouragement, or by helping us spread the word, THANK YOU for helping us make a difference in the lives of many. Your support makes messages like these from our partners and food recipients possible.

"Thank you to Breedlove Foods, based in Lubbock, for providing multiple trucks of dehydrated food products to support Hurricane Hanna response in South Texas. Your help makes it possible for The Salvation Army Emergency Disaster Services Texas teams to quickly prepare and serve hot food from our mobile kitchens to those who need it most. Thank you for #DoingTheMostGood!"

"I am a low-income senior and I recently received a package of your Lentil and Vegetable Soup from a food distribution program during the COVID situation. I was very grateful for it...Your company does wonderful work. You are to be commended for helping people around the world!"

"My children received a box of food from their school during the COVID-19 shutdown. In that box were some packets of Red Beans and Rice. The meal was awesome. The kids and I really enjoyed it."



Thank You, Breedlove Board of Directors!

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Mission: Partnering globally to provide nutritious food to the world's most vulnerable



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